

Message Text

UNCLASSIFIED

PAGE 01 GOTEBO 00205 241033Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
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FM AMCONSUL GOTEBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 0623
AMEMBASSY STOCKHOLM POUCH

UNCLAS GOTEBO 0205

E.O. 11652: N/A
TAGS: BTRA, SW
SUBJECT: FOREIGN BUYER PROGRAM: VISIT BY ULF WIDEGREN
AND SUNE MILKEWITZ

REF: A) GOTEBO 121, B) USDOC 12804

1. ULF WIDEGREN HAD TO CANCEL TRIP. SUNE MILKEWITZ
EXPRESSED TOTAL SATISFACTION WITH ASSISTANCE RENDERED AND
RESULTS ACHIEVED. FIRM'S BUSINESS WITH US WILL BE EXPANDED
AND ADDITIONAL IMPORT LINES WILL BE TRIED.

2. 45 TONS OF FABRIC STRIPS, WORTH DOLLARS 6,750, ALREADY
SHIPPED AND SOLD TO FINNISH BUYER. SWEDISH FIRM HAS
APPOINTED AGENT IN FINLAND TO HANDLE THIS BUSINESS. SUNE
SAYS THAT CONTINUED WEEKLY SHIPMENTS OF 17 TONS (DOLLARS
2,550) ARE FIRM FOR AN EXTENDED PERIOD OF TIME.

3. SO FAR, COMPANY HAS BOUGHT FROM THREE US FIRMS, BUT FOR
COMPETITIVE REASONS THEY DO NOT WISH TO DISCLOSE NAMES OF
SUPPLIERS. THEY ARE NEGOTIATING WITH SEVERAL ADDITIONAL
POTENTIAL SUPPLIERS.
OWENS

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NNN

Message Attributes

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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BTRA, SW
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